

## REINSURANCE

# SompoRe Global Trade Credit, Surety & Political Risk

Our Global Trade Credit, Surety & Political Risk team underwrites proportional and excess of loss treaty programs on a worldwide basis as well as facultative surety programs (except in the U.S. and Canada).

We offer significant capacity covering the following product lines: Contract Surety, Commercial Surety, Trade Credit and Political Risk (in conjunction with Trade Credit programs).

Our seasoned team has decades of experience and focuses on building long-term relationships where our value added services are seen as an enhancement to our clients' business. These services include assisting in preparing business plans, offering insights into the market, giving advice on improving operating efficiencies, and providing guidance throughout the underwriting process. Treaty programs are written on either a direct or brokered basis.

### Target Classes

- International account writers
- National and regional companies
- Specialty operations
- Mixed portfolios

### Who we are: Global experience. Local expertise.

With a dedicated underwriting presence in key markets around the world, Sompo's global reinsurance team brings to each account a depth of understanding of local cultures, deep bench strength and specialized capabilities for a wide range of reinsurance products, underwriting the following:

- Accident & Health
- Aviation & Space
- Casualty
- Casualty Facultative
- Collateralized Reinsurance
- Engineering
- Marine and Energy
- Mortgage & Alternative Reinsurance
- Professional Liability
- Professional Liability Facultative
- Property
- Property Catastrophe
- Regional & Multiline
- Surety
- Trade Credit
- Workers' Compensation & Employers' Liability
- Workers' Compensation Catastrophe

### What you can expect from our team:

- Trusted and fair-trading partner
- Proprietary analytic and modeling tools and databases and the transactional experience of our underwriting, actuarial, legal and claims professionals
- Experienced and approachable executive management team
- Strong focus on original conditions, rate adequacy and limit management
- An integrated account management approach and exceptional financial strength

### You should be talking to us...

# \$4.5B

Reinsurance GWP

USD as of 12 months ended December 31, 2024



## Underwriting Capabilities

- Highly experienced underwriting team offering consultative services, special acceptance reviews and portfolio audits as core services

## Claims & Risk Management

- Highly skilled claims team with specialized surety experience
- Actuarial support and consulting capabilities

---

## Contacts

### Haixia Zhao

*President of APAC Reinsurance and Chief Underwriting Officer, Global Specialty*

**M** +41 44 213 2570

[hzhao@sompo-intl.com](mailto:hzhao@sompo-intl.com)

### Micaela Cojocaru

*SVP, Global Head Trade Credit & Surety*

**T** +41 44 213 2548

[tthomson@sompo-intl.com](mailto:tthomson@sompo-intl.com)

### Andreas Grieder

*SVP, Senior Underwriter and Head of Credit Risk Management*

**T** +41 44 213 2549

[agrieder@sompo-intl.com](mailto:agrieder@sompo-intl.com)

### Christian Silies

*President of Europe Reinsurance*

**T** +41 44 213 2575

[csilies@sompo-intl.com](mailto:csilies@sompo-intl.com)

### Erik Wesselink

*SVP, Senior Underwriter and Head of International Mortgage*

**T** +41 44 213 2551

[ewesselink@sompo-intl.com](mailto:ewesselink@sompo-intl.com)

---

## About Sompo

We are Sompo, a global provider of commercial and consumer property, casualty, and specialty insurance and reinsurance. Building on the 135 years of innovation of our parent company, Sompo Holdings, Inc., Sompo employs approximately 9,500 people around the world who use their in-depth knowledge and expertise to help simplify and resolve your complex challenges. Because when you choose Sompo, you choose **The Ease of Expertise™**.

"Sompo" refers to the brand under which Sompo International Holdings Ltd., a Bermuda-based holding company, together with its consolidated subsidiaries, operates its global property and casualty (re)insurance businesses. Sompo International Holdings Ltd. is an indirect wholly-owned subsidiary of Sompo Holdings, Inc., one of the leading property and casualty groups in the world. Shares of Sompo Holdings, Inc. are listed on the Tokyo Stock Exchange.



Financial Rating:  
A.M. Best (Superior)  
S&P (Strong)

To learn more please follow us on [LinkedIn](#) or visit [sompo-intl.com/reinsurance](http://sompo-intl.com/reinsurance).