



A member of Sampo Group



Blue Waters Puerto Rico Insurance Offering

Blue Waters Insurers

Blue Waters Insurers, Corp. is a local San Juan-based, specialist marine insurance agency owned by Sampo.

Blue Waters is a recognized leader in the Puerto Rican Marine market, reflecting the intellectual capital and deep technical marine risk engineering expertise within the company.

Available lines of business

Ocean Marine

Marine Liability

- Marine General Liability
- Ship Yard Repair Liability
- Stevedore's Liability
- Terminal Operator's Liability
- Marina Operators Legal Liability (MOLL)

Hull and P&I

- Commercial Vessels
- Recreational/Yachts Hull and P&I

Cargo

- Cargo
- Cargo & Warehouse
- Logistics

Sampo

Blue Waters is part of Sampo, which writes a broad array of products in Puerto Rico, the continental United States, and around the globe. This includes lines of business such as Inland Marine and Environmental.

Available lines of business

Inland Marine

Targets

- **Construction**
 - Contractors' Equipment
 - Builders' Risk
 - Installation Floaters
 - Riggers' Coverage
- **Transportation & Logistics**
 - Motor Truck Cargo
 - Transit
 - Warehouse Legal Liability
- **Communication / Technology Equipment**
 - Computer/Data Processing Equipment
 - Telecommunications Equipment
- **Fine Arts**
 - Museums
 - Galleries
 - Dealers
 - Exhibitions
 - Churches and Religious Organizations
 - Historical Societies
 - Private Collectors
- **Property Floaters and Other**
 - Scheduled Property Floaters
 - Equipment Sales and Rental Coverage
 - Bailee Coverage
 - Medical Equipment
 - Camera Equipment
 - Theatrical Property
 - Renewables

Capacity

- Varied by class and risk specifics, up to \$100M

Marine-Related Property

(Commercial Output Policy)

- Ability to pair our comprehensive property form with your inland marine policy to cover related business and personal property (including stock), buildings, and income exposures.
- Simplify and streamline your property and marine needs in a single policy.

Forms

- A full suite of admitted AAIS Inland Marine forms as well as proprietary products.
- Able to customize coverage forms to address the specific needs of each insured.



Environmental

Core Capabilities (Across Products)

- Primary or excess capacity
- Multi-year policy terms available
- Emergency response and crisis management support
- Coverage for broad pollution conditions (incl. microbial matter, waste, etc.)

Environmental Legal Liability (ELL)

Overview

- Claims made coverage
- Site-based coverage for environmental risks tied to owned, leased or transacted properties
- Worldwide coverage with local policy issuance
- Coverage includes transportation and non-owned sites

Targets

- Manufacturing
- Distribution
- Waste treatment/recycling
- Commercial Real estate
- Investment funds
- Healthcare
- Hospitality
- Developers
- Public entities
- M&A
- Energy

Available Coverages

- First- and third-party cleanup costs
- Bodily injury, property damage, including Natural Resources Damage
- Business interruption
- Non-owned sites & transportation
- Crisis and emergency response

- Pollution Incident/Pollutant includes low level radioactive material or waste, microbial matter, legionella pneumophila, medical, infectious or pathological waste and EMF
- Products Pollution

Contractors Pollution Policy (CPP)

Overview

- Occurrence or claims made coverage
- Coverage for environmental exposures from contracting operations
- Worldwide coverage with local policy issuance
- Annual all operations or single project coverage approach
- Project specific coverage term up to 5 years + up to 10 years completed operations /extended reporting periods. Consideration for OCIP, CCIP and rolling wrap-ups
- Coverage includes transportation and non-owned sites

Targets

- Environmental service contractors
- General contractors
- Trade contractors
- Infrastructure (road, pipeline, rail)
- Energy services
- Waste hauling
- Industrial cleaning
- Marine/dredging
- Excavation
- Drilling
- Agriculture applications

Available Coverages

- Cleanup costs, Bodily Injury and Property Damage
- Transportation and Non-owned Sites Pollution
- Crisis and emergency response

Storage Tank Liability

Overview

- Claims made coverage
- Coverage for pollution releases from storage tank systems
- Coverage Territory limited to Puerto Rico

Targets

- Convenience stores
- Real estate
- Marinas
- Airports
- Storage terminals
- Schools/universities

Available Coverages

- Corrective action and legal liability
- Defense costs (outside limits)
- Satisfies Federal and State Financial Responsibility Requirements
- Above Ground and Underground Storage Tanks
- Optional site pollution coverage for non-storage tank related incidents





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About Sampo

We are Sampo, a global provider of commercial and consumer property, casualty, and specialty insurance and reinsurance. Building on the 138 years of innovation of our parent company, Sampo Holdings, Inc., Sampo employs approximately 10,000 people around the world who use their in-depth knowledge and expertise to help simplify and resolve your complex challenges. Because when you choose Sampo, you choose **The Ease of Expertise™**.

“Sampo” refers to the brand under which Sampo International Holdings Ltd., a Bermuda-based holding company, together with its consolidated subsidiaries, operates its global property and casualty (re)insurance businesses. Sampo International Holdings Ltd. is an indirect wholly-owned subsidiary of Sampo Holdings, Inc., one of the leading property and casualty groups in the world. Shares of Sampo Holdings, Inc. are listed on the Tokyo Stock Exchange.

To learn more please follow us on LinkedIn or visit sampo.com.

Financial Rating

A+ **AM Best**
(Superior)

A+ **Standard & Poors**
(Strong)

A1 **Moodys**